MICROSOFT MB-340

Microsoft Commerce Functional Consultant Certification Questions & Answers

Exam Summary – Syllabus –Questions

MB-340
Microsoft Certified - Dynamics 365 Commerce Functional Consultant Associate
40-60 Questions Exam – 700/1000 Cut Score – Duration of 90 minutes

Table of Contents:

Know Your MB-340 Certification Well:

The MB-340 is best suitable for candidates who want to gain knowledge in the Microsoft Dynamics 365. Before you start your MB-340 preparation you may struggle to get all the crucial Commerce Functional Consultant materials like MB-340 syllabus, sample questions, study guide.

But don't worry the MB-340 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-
- What is in the MB-340 syllabus?
- How many questions are there in the MB-340 exam?
- Which Practice test would help me to pass the MB-340 exam at the first attempt?

Passing the MB-340 exam makes you Microsoft Certified - Dynamics 365 Commerce Functional Consultant Associate. Having the Commerce Functional Consultant certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Microsoft MB-340 Commerce Functional Consultant Certification Details:

Exam Name	Microsoft Certified - Dynamics 365 Commerce Functional Consultant Associate
Exam Code	MB-340
Exam Price	$165 (USD)
Duration	90 mins
Number of Questions	40-60
Passing Score	700 / 1000
Books / Training	**Course MB-340T00: Microsoft Dynamics 365 Commerce Functional Consultant**
Schedule Exam	**Pearson VUE**
Sample Questions	**Microsoft Commerce Functional Consultant Sample Questions**
Practice Exam	**Microsoft MB-340 Certification Practice Exam**

MB-340 Syllabus:

Topic	Details
Configure Dynamics 365 Commerce Headquarters (25-30%)	
Configure prerequisites and commerce parameters	- create employee and customer address books - configure and manage retail workers - assign address books to customers, channels, and workers - create email templates and email notification profiles - configure organizational hierarchies and hierarchy purposes - configure Commerce shared parameters - configure company-specific Commerce parameters
Describe and configure additional functionality	- create and configure channel and sales order attributes - configure commissions and sales representatives - configure payment methods and card types - configure and manage gift cards - describe Omni-channel capabilities including payments, orders, and returns - configure data distribution - create info codes, sub-codes, and info code groups - describe Dynamics 365 Fraud Protection purchase protection, loss prevention, and account protection
Manage statements	- describe advantages of using trickle feed-based posting - validate retail transactions by using the transaction consistency checker - configure and manage retail statement calculations and posting - troubleshoot statement posting issues
Configure Distributed Order Management (DOM)	- configure fulfillment profiles - configure cost components including shipping, handling, and packaging costs - configure management rules and parameters - monitor fulfillment plans and order exceptions
Configure order fulfillment	- configure modes of delivery including shipments, pick up, and carry out - configure curbside customer order pickup - configure charge codes, charge groups, and automatic charges - configure and assign order fulfillment groups

Topic	Details
Configure products, prices, discounts, loyalty, and affiliations (25-30%)	
Configure products and merchandising	- configure product category hierarchies - configure product attributes and attribute groups - configure assortments and product catalogs - manage product labels and shelf labels - describe uses cases for recommendation types including product, personalized, Shop similar looks, and Shop similar descriptions recommendations - configure recommendations - configure warranty settings - configure inventory buffers and inventory levels - configure products and variants including configuring barcodes
Manage pricing	- design and create price groups - configure pricing priorities - configure product pricing including smart rounding - configure catalog pricing - configure affiliation pricing - configure category pricing rules
Manage discounts and promotions	- configure discount parameters - configure channel or customer-specific discounts - configure quantity, shipping, tender-based, and threshold-based discounts - configure discount concurrency rules - manage coupons
Manage customers, loyalty, and affiliations	- configure client books - configure customer attributes - configure customer affiliations - configure loyalty programs, loyalty schemes, and reward points - manage loyalty tier calculations and processing
Manage Point of Sale (POS) in Dynamics 365 Commerce (15-20%)	
Configure retail stores	- create a retail store - configure POS registers and devices - configure retail profiles - configure sales tax overrides - configure Task Management lists and parameters - define cash management processes

Topic	Details
	- define shifts and shift management processes - configure channel return policies - describe offline capabilities and limitations
Manage store inventory	- configure availability calculations for products - manage inbound and outbound inventory operations - process customer pick-up and shipment orders - manage inventory processes including stock counts - look up product inventory - process serialized items
Perform POS operations	- perform sales and order processes - perform end of day processes - reconcile store cash - monitor store productivity by using task management and reporting features
Configure and Manage Dynamics 365 Commerce call centers (10-15%)	
Configure call centers	- create a call center - configure and publish product catalogs - create product catalog scripts - configure fraud conditions, rules, and variables to trigger order holds - configure fraud alerts
Configure continuity orders and installment billing	- set up continuity programs and parameters - configure continuity order batch jobs - manage continuity child orders
Manage call centers	- create, modify, and process sales orders - process call center payments - manage order holds - create return merchandise authorizations (RMAs) - process returns, exchanges, and replacements
Manage e-commerce (15-20%)	
Configure an e-commerce channel	- create an online store - configure an e-commerce site - configure channel assignments for an e-commerce site - configure ratings and reviews
Manage e-commerce content	- configure URLs and aliases - configure product detail pages and category pages - manage site themes, page fragments, templates, layouts, and

Topic	Details
	pages - upload and manage digital assets including videos and images - set focal points and attribute values for media assets - configure publish groups
Operate an e-commerce channel	- create e-commerce orders - synchronize e-commerce orders - moderate ratings and reviews
Configure business-to-business (B2B) e-commerce	- describe differences between B2B and business-to-consumer (B2C) solutions - describe use cases for organizational modeling hierarchies - manage business partners and business partner users - configure product quantity limits

Microsoft MB-340 Sample Questions:

Question: 1

A company uses a Microsoft Dynamics 365 Finance. Your role of Systems Administrator includes the management of the Microsoft Dynamics 365 Finance system. The Financial Director wants a way to view the progress of financial closing processes.
The solution must provide the ability to view tasks that are past due, remaining tasks for today, tasks that are due today but are blocked because of dependencies, and all remaining tasks for the process.
Which of the following should you configure?
   a) Financial reports
   b) Financial period close workspace
   c) Business Process Flow
   d) Financial insights workspace

Answer: b

Question: 2

You need to configure the system for the store inventory visibility requirements. Which functions should you use?
   a) Synchronize orders job and the Post inventory job in batch
   b) Data distribution pull job and the Post inventory job in batch
   c) Validate store transactions job and the Post transactional statements job in batch
   d) Synchronize orders job and the Product availability job in batch
   e) Data distribution job and Synchronize orders job in batch

Answer: c

Question: 3

A company has recently deployed Microsoft Dynamics 365 Finance. You have been hired as a Systems Administrator. Your role will include the management of the Dynamics 365 system. The company has several departments.

You need to configure allocations for the departments. The company has the following requirements for the allocations: The allocations should be fixed or variable. Allocation journal entries must be automatically created for review before posting.

You need to configure the system to meet the requirements. What should you configure?

a) Transfer balance
b) Allocation terms
c) Ledger allocation rules
d) Ledger settlements

Answer: c

Question: 4

A company uses Dynamics 365 Commerce for their store point of sale (POS) operations. The system is configured with a 10 percent coupon for a single product. Customers can request the shelf label price if it is less expensive than the system price.

Customers must receive the best price for a product.

You need to configure the system to meet the requirement. What should you do?

a) Set the Key in price field to the Must key in lower/equal price field.
b) Enable the Apply discounts to price overrides field.
c) Enable the Allow price adjustments to increase product price field.
d) Enable the Manual line discounts compound on top of system discounts field.
e) Enable the Apply discounts to key in price products field.

Answer: a

Question: 5

A company has recently deployed Microsoft Dynamics 365 Finance. You have been hired as a Functional Consultant.

Your role will include the management of the Dynamics 365 Finance system and to provide training for members of the Accounts team. You are providing training on the cost accounting module in the Dynamics 365 Finance system.

Which of the following statements describes the allocation base?

a) Used to measure and quantify activities, such as machine hours that are used, kilowatt hours that are consumed, or square footage that is occupied.
b) Defined by calendar, currency, and cost element dimension, it controls processes and policies for measuring costs.
c) Used as a function to track and categorize costs.
d) Classifies costs according to their behavior in relation to changes in key business activities.

Answer: a

Question: 6

A company is using the call center feature in Dynamics 365 Commerce. Several customers require monthly sales orders that contain the same products and quantities.

They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system. Which two parameters should you configure?

Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

a) Cancellation notice day before order
b) First notice days from start
c) Backorder - Number of days
d) Revenue journal name
e) Continuity days before delivery

Answer: d, e

Question: 7

Company A uses Dynamics 365 Commerce. The company deploys a business-to-business (B2B) e-commerce website. Company B has a business partner account with Company A. Company B hires a purchasing manager.

The purchasing manager must be able to place orders on the B2B e-commerce website on behalf of Company B. You need to ensure the purchasing manager can place orders as required.

What are two possible ways to achieve this goal?

Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

a) Advise the purchasing manager to register for a new account using the B2B e-commerce site.
b) Advise the administrator user of Company B to add a new user by using the self-service pages of the e-commerce site.
c) Create a new customer account. Navigate to the customer hierarchy for Company B and assign the new customer account.
d) Create a new customer account. Set the invoice account value to Company B's customer account number.

Answer: b, c

Question: 8

A company uses Dynamics 365 Commerce. The company creates customer orders in its stores for home delivery.

Customers who return products to the stores often want to exchange their product for a different product. The company wants the stores to process these exchanges as a single transaction.

You need to configure the system. What should you do?

a) Enable the Use realtime service for eCommerce order creation parameter
b) Enable the Process return orders as sales orders parameter
c) Enable the Create customer order in async mode parameter
d) Disable the Prohibit mixing sales and returns in one receipt parameter

Answer: b

Question: 9

You work as the Procurements Manager for a company. The company uses Microsoft Dynamics 365 Finance for its accounting system. The company purchases several different products from a vendor.

The vendor has agreed to give you a 10% discount if you purchase more than $10,000 worth of goods in a calendar month. You need to configure a purchase agreement in Microsoft Dynamics 365 Finance.

Which of the following commitment types should you select in the purchase agreement?

a) Product quantity
b) Product value
c) Product category value
d) Value

Answer: d

Question: 10

A company uses Dynamics 365 Commerce to process sales through its retail store channels. You need to offer alternative prices to a group of valued customers for a selection of products. If the system identifies that multiple prices are valid for the valued customers, the customers must be charged the lowest price. What should you configure?

a) catalog price groups
b) customer line discount price group
c) customer total discount price group
d) loyalty price groups

Answer: a

Study Guide to Crack Microsoft Commerce Functional Consultant MB-340 Exam:

- Getting details of the MB-340 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the MB-340 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Microsoft provided training for MB-340 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the MB-340 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on MB-340 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for MB-340 Certification

Make EduSum.com your best friend during your Microsoft Dynamics 365 Commerce Functional Consultant exam preparation. We provide authentic practice tests for the MB-340 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual MB-340 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the MB-340 exam.

Start Online practice of MB-340 Exam by visiting URL
https://www.edusum.com/microsoft/mb-340-microsoft-dynamics-365-commerce-functional-consultant