

Salesforce ADM-211

SALESFORCE ADVANCED ADMINISTRATOR CERTIFICATION QUESTIONS & ANSWERS

Exam Summary – Syllabus – Questions

ADM-211

Salesforce Certified Advanced Administrator
60 Questions Exam – 65% Cut Score – Duration of 105 minutes

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Table of Contents

Know Your ADM-211 Certification Well:	2
Salesforce ADM-211 Advanced Administrator Certification Details:	2
ADM-211 Syllabus:.....	3
Salesforce ADM-211 Sample Questions:	4
Study Guide to Crack Salesforce Advanced Administrator ADM-211 Exam:	7

Know Your ADM-211 Certification Well:

The ADM-211 is best suitable for candidates who want to gain knowledge in the Salesforce Administrator. Before you start your ADM-211 preparation you may struggle to get all the crucial Advanced Administrator materials like ADM-211 syllabus, sample questions, study guide.

But don't worry the ADM-211 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the ADM-211 syllabus?
- How many questions are there in the ADM-211 exam?
- Which Practice test would help me to pass the ADM-211 exam at the first attempt?

Passing the ADM-211 exam makes you Salesforce Certified Advanced Administrator. Having the Advanced Administrator certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Salesforce ADM-211 Advanced Administrator Certification Details:

Exam Name	Salesforce Advanced Administrator
Exam Code	ADM-211
Exam Price	Registration fee: \$200 USD Retake fee: \$100 USD
Duration	105 minutes
Number of Questions	60
Passing Score	65%
Recommended Training / Books	Administer, Extend, and Automate Salesforce (ADX211) Administer, Extend, and Automate Salesforce - Extended ADX-211E) Prepare for your Advanced Administrator Certification Exam (CRT211)
Schedule Exam	PEARSON VUE
Sample Questions	Salesforce ADM-211 Sample Questions
Recommended Practice	Salesforce Certified Advanced Administrator Practice Test

ADM-211 Syllabus:

Section	Objectives	Weight
Security and Access	<ul style="list-style-type: none"> - Given a scenario, determine the implications to record and field data access (Sharing model, controlled by parent, grant access by hierarchies, dashboard and report folders access, email folder access, Territory Management). - Compare and contrast the capabilities of custom profiles, permission sets, and delegated administration. - Given a scenario determine the implications of user authentication. - Compare and contrast the capabilities of a complex business model. (Person accounts, Account, Contacts, and Contact to multiple Accounts.) 	20%
Objects and Applications	<ul style="list-style-type: none"> - Given a scenario, determine the appropriate solution to enhance or extend objects. (master-detail, lookup, junction object, related list, record type, schema builder, and object creator). - Given a scenario, determine the appropriate solution to enhance or extend the UI/UX with applications. (app manager, lightning app builder, dynamic forms, standard lightning page components, console, and lightning page analyze button.) 	19%
Auditing and Monitoring	<ul style="list-style-type: none"> - Given a scenario, determine the appropriate tools for monitoring and troubleshooting system activity (debug log, set up audit trail). - Explain how to ensure sensitive data is setup to support a business/legal/compliance use case in production and sandbox environments. - Explain how to review and troubleshoot security settings including pending updates that may change system access. 	10%
Cloud Applications	<ul style="list-style-type: none"> - Describe the features of Salesforce which enable Sales users to conduct the sale process, including products, price books, schedules, orders, and quotes - Distinguish and understand the implications and capabilities of Forecasting and Territory Management - Explain how to create and maintain Salesforce Knowledge (article record types, data categories). - Explain how to create and maintain service entitlements and entitlement processes. - Describe the features of Salesforce which enable interaction between support agents and customers (Chat, Case Feed, Service Cloud Console, Experience Cloud sites, Omni-Channel). - Given a scenario, understand the standard Salesforce suite of products that enable extending the core platform. 	11%
Data and Analytics Management	<ul style="list-style-type: none"> - Explain the tools and best practices for assessing, improving and enriching data quality. (data types, validation, managing duplicates, enriching, archiving). - Given a scenario, determine the appropriate analytic tools to meet complex reporting requirements (custom 	13%

Section	Objectives	Weight
	report types, reporting snapshots, complex charting, custom summary formulas, bucketing, joined reports, cross filters, dynamic dashboards, dashboard filters). - Understand methods to connect to, access, backup/restore, or archive data outside of the Salesforce platform. (big objects, data warehouse, external objects, data lakes, third-party solutions, and Salesforce Connect). - Given a scenario, identify the appropriate tools and methods for importing data into Salesforce. (data import wizard, data loader, and external ID).	
Environment Management and Deployment	- Describe the options available to move metadata between environments (change sets, sandboxes, and AppExchange - managed/unmanaged). - Describe the capabilities and best practices for using change sets to move metadata between environments.	7%
Process Automation	- Given a complex scenario, determine the solution using the best tool, or combination of tools to solve a business problem - Given a scenario identify the appropriate tool or method for troubleshooting declarative automation. - Given a scenario, explain the capabilities and limitations of each declarative automation tool. - Understand the implications of the order of execution when using automation tools.	20%

Salesforce ADM-211 Sample Questions:

Question: 1

Universal Containers has a custom field on its contact record called Salary that is hidden for all profiles except the System Administrator.

The Administrator has been asked to grant Read-Only access to the Salary field to the recruiters and assistants. The recruiters and assistants currently have two different profiles.

How can the Administrator meet this requirement?

Choose two answers

- Change the access levels in the Recruiter and Assistant profiles to Read-Only for the Salary field.
- Create a sharing rule for the Contact object using criteria-based sharing on the Salary field.
- Create a permission set with Read-Only access to the Salary field and assign it to the assistant and recruiter users.
- Create a new profile for the assistants and recruiters and reassign these users to the new profile.

Answer: a, c

Question: 2

How can Eric Cordell become the owner of a lead record he did not create?

- a) By accepting the record from a queue
- b) By being above the current owner of the record in the role hierarchy
- c) By already being a record owner
- d) By having someone share the record with him
- e) By having Modify All Data permission

Answer: b

Question: 3

A developer needs to create a trending report. What should he/she use to get the historical data?

- a) Reports
- b) Reporting snapshots
- c) Roll-up summary
- d) Report types
- e) Audit history records

Answer: b

Question: 4

Which of the following are true about opportunity pipeline and forecast reporting except?

- a) Pipeline reports may include omitted opportunities from the forecast.
- b) Forecasts may be overridden.
- c) Pipeline reports may be overridden.
- d) Opportunity stages may be used to determine the forecast category of an opportunity.

Answer: d

Question: 5

Universal Containers has a requirement to report on opportunities where the probability has dropped beneath 50%. The Administrator has created a custom checkbox as a way to identify these records.

What else should the Administrator do to meet this requirement?

- a) Enable field history tracking on the field and include the history in the report filter.
- b) Create an approval process that submits the opportunity for approval when the custom checkbox is true.
- c) Create a workflow rule that updates the field when the probability drops below 50%.
- d) Build a validation rule that displays an error when the user enters the probability at less than 50%.

Answer: c

Question: 6

An Administrator has been asked to create a new field called Region Code on the Opportunity object.

This field should only be visible to users with the Outside Sales, Manager, and System Administrator profiles and editable by users with the System Administrator and Manager profiles.

How should the Administrator ensure this field is accessible to only these users?

- a) Edit the field-level security on the Region Code field for these three profiles.
- b) Create a new record type and page layout for the Opportunity object for these three profiles.
- c) Edit the role hierarchy and move the Outside Sales and Manager roles lower in the hierarchy
- d) Create a new page layout for the Opportunity object for these three profiles.

Answer: a

Question: 7

What settings can you configure on a profile?

- a) Revoke sharing permissions
- b) Enable record types
- c) Enable read, create, edit, and delete on objects
- d) Specify language

Answer: a

Question: 8

How do you autopopulate the city picklist values based on the state selected?

- a) Dependent Picklist
- b) Validation Rules
- c) Workflows
- d) Duplicate Rule

Answer: a

Question: 9

Sales representatives are reporting trouble syncing quotes with their related opportunities. What is a possible explanation for this problem?

Choose two answers

- a) The attached currency is no longer active.
- b) The quote contains an archived list price.
- c) The quote is attached to a closed opportunity.
- d) The user does not have Edit permissions on the quote.

Answer: a, b

Question: 10

The sales manager at Universal Containers wants to see all opportunities that do not have any activities. Which report type could be used to meet this requirement?

Choose two answers

- a) A custom report type with Opportunity as the primary object and Activity as the secondary object.
- b) An Opportunity report with a cross-object filter of opportunities without activities.
- c) A joined report using an opportunity report in Block A; a task and event report filtered by tasks for Block B.
- d) A standard Opportunity report filtered where the field Last Activity is blank.

Answer: b, d

Study Guide to Crack Salesforce Advanced Administrator ADM-211 Exam:

- Getting details of the ADM-211 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the ADM-211 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Salesforce provided training for ADM-211 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the ADM-211 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on ADM-211 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for ADM-211 Certification

Make VMExam.com your best friend during your Salesforce Advanced Administrator exam preparation. We provide authentic practice tests for the ADM-211 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual ADM-211 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the ADM-211 exam.

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