



MICROSOFT MB-920

**Microsoft Dynamics 365 Fundamentals (ERP) Certification Questions
& Answers**

Exam Summary – Syllabus –Questions

MB-920

[Microsoft Certified - Dynamics 365 Fundamentals \(ERP\)](#)

40-60 Questions Exam – 700/1000 Cut Score – Duration of 60 minutes

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Know Your MB-920 Certification Well:

The MB-920 is best suitable for candidates who want to gain knowledge in the Microsoft Dynamics 365. Before you start your MB-920 preparation you may struggle to get all the crucial Microsoft Dynamics 365 Fundamentals (ERP) materials like MB-920 syllabus, sample questions, study guide.

But don't worry the MB-920 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the MB-920 syllabus?
- How many questions are there in the MB-920 exam?
- Which Practice test would help me to pass the MB-920 exam at the first attempt?

Passing the MB-920 exam makes you Microsoft Certified - Dynamics 365 Fundamentals (ERP). Having the Microsoft Dynamics 365 Fundamentals (ERP) certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

MB-920 Microsoft Dynamics 365 Fundamentals (ERP) Certification Details:

Exam Name	Microsoft Certified - Dynamics 365 Fundamentals (ERP)
Exam Code	MB-920
Exam Price	\$99 (USD)
Duration	60 mins
Number of Questions	40-60
Passing Score	700 / 1000
Books / Training	MB-920T00: Microsoft Dynamics 365 Fundamentals (ERP)
Schedule Exam	Pearson VUE
Sample Questions	Microsoft Dynamics 365 Fundamentals (ERP) Sample Questions
Practice Exam	Microsoft MB-920 Certification Practice Exam

MB-920 Syllabus:

Topic	Details
Describe Dynamics 365 Supply Chain Management (25-30%)	
Identify general capabilities	<ul style="list-style-type: none"> - describe manufacturing types including Discrete, Lean, and Process manufacturing - describe production control elements including bills of materials (BOMs), formulas, Kanban's, resources, and routing - describe product master records and product variants
Describe warehouse and inventory management capabilities	<ul style="list-style-type: none"> - describe costing methods including standard costing, weighted averages, last-in-first-out (LIFO), and first-in-first-out (FIFO) - describe use cases for Warehouse Management System (WMS) - describe purchase orders, item arrival journals, and cross-docking - describe inventory reservations, picking and packing, replenishment, and shipments - describe inventory counting and inventory on-hand concepts - describe quality management capabilities - describe warehouse configuration options including layout, stocking limits, and location profiles
Describe manufacturing strategies	<ul style="list-style-type: none"> - describe manufacturing strategies including make to order (MTO), make to stock (MTS), and configure to order (CTO) - describe item tracking and tracing processes - describe tools that can be used to manage shop floors
Describe enterprise asset management capabilities	<ul style="list-style-type: none"> - describe enterprise asset management concepts - describe the work order lifecycle including work order scheduling, preventative work orders, corrective work orders, and inspections - describe vendor warranty agreements including full and partial agreements
Describe Dynamics Finance (20-25%)	
Describe the Dynamics 365 Finance features	<ul style="list-style-type: none"> - describe use cases for legal entities - describe how Dynamics 365 Finance handles regional tax reporting requirements - describe cost accounting concepts
Describe general ledgers	<ul style="list-style-type: none"> - describe charts of accounts including main accounts, balance sheets, and income statements - describe financial dimensions and dimension set concepts - describe periodic financial processes

Topic	Details
Describe accounts payables and accounts receivables	<ul style="list-style-type: none"> - describe core accounts payable components including vendors, purchase orders, and vendor invoices - describe vendor payments and settlements including three-way matching concepts - describe core accounts receivable components including customers, customer invoices, and free text invoices - describe credit and collection processes
Describe related finance components	<ul style="list-style-type: none"> - describe cash and bank management concepts - describe expense management including cash advances and mobile workspaces - describe fixed asset management, and fixed asset creation, acquisition, and depreciation - describe budgeting capabilities
Describe Dynamics 365 Commerce (10-15%)	
Describe Dynamics 365 Commerce capabilities	<ul style="list-style-type: none"> - describe retail channels including call centers, Cloud Point-Of-Sale (CPOS), and Modern Point-Of-Sale (MPOS) - describe channel management concepts - describe Distributed Order Management (DOM) - describe product assortments - describe customer loyalty concepts - describe how Dynamics 365 Commerce uses Dynamics 365 Customer Insights to create personalized customer experiences and provide product recommendations - describe how Dynamics 365 Commerce uses Retail Analytics to provide centralized retail data management
Describe Dynamics 365 Fraud Protection	<ul style="list-style-type: none"> - describe how Dynamics 365 Fraud Protection evaluates purchase transaction to reduce fraud losses and increase bank acceptance rates - describe how Dynamics 365 Fraud Protection prevents unauthorized account creation, account takeovers, and fraudulent account access - describe how Dynamics 365 Fraud Protection prevents loss related to fraudulent returns and discounts, identifying the risk of loss to a business, and identifying anomalies in merchandise discounting and returns
Describe Dynamics 365 Human Resources (5-10%)	
Describe core capabilities	<ul style="list-style-type: none"> - describe compensation and benefits capabilities - describe compliance features - describe performance management capabilities

Topic	Details
Describe personnel management capabilities	<ul style="list-style-type: none"> - describe self-service capabilities - describe leave and absence capabilities - describe employee training and certification features - identify integration options between Dynamics 365 Human Resources and LinkedIn
Describe Project Operations (10-15%)	
Identify Project Operations capabilities	<ul style="list-style-type: none"> - describe project-based services - describe project sales capabilities - describe project contract capabilities - describe project pricing capabilities - describe the project lifecycle including project invoicing and revenue recognition
Describe project planning and execution capabilities	<ul style="list-style-type: none"> - identify project features including contracts, stages, team assignments, and fixed price versus time and material estimates versus retainer contracts - describe project team management capabilities including allocation methods, resource scheduling, and skills - describe project schedule management capabilities including tasks, subtasks, assignments, and project plan management - describe project cost tracking capabilities including time and expense costs
Describe shared features (10-15%)	
Describe reporting capabilities	<ul style="list-style-type: none"> - describe built-in reporting capabilities including workspaces - describe options for exporting data to Microsoft Excel - describe options for analyzing data by using Power BI
Describe integration options	<ul style="list-style-type: none"> - describe Microsoft Teams integration capabilities - describe use cases for integrating with Microsoft Excel and Microsoft Word - describe options for managing documents by using SharePoint Online - describe email integration capabilities

Microsoft MB-920 Sample Questions:

Question: 1

A company manufactures custom medications. You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type. What should you recommend?

- a) Dynamics 365 Supply Chain Management
- b) Dynamics 365 Product Insights
- c) Dynamics 365 Customer Service
- d) Dynamics 365 Asset Management

Answer: a

Question: 2

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source.

You need to ensure that you can support each type of sale. What should you recommend?

- a) case management and loyalty programs
- b) a mobile app and online sales
- c) a retail store, an online store, and a call center
- d) a mobile app and a credit card gateway

Answer: c

Question: 3

An international services company is implementing Dynamics 365 Finance. You need to help the implementation team set up the app. What must be created and configured first?

- a) Business unit
- b) Chart of accounts
- c) Project
- d) Legal entity

Answer: b

Question: 4

A company implements Dynamics 365 Finance. Which two components can you use to create a financial dimension set?

Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- a) Derived dimension
- b) Financial dimension
- c) Main account
- d) Account structure

Answer: b, c

Question: 5

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- a) Dynamics 365 Field Service
- b) Dynamics 365 Supply Chain Management
- c) Dynamics 365 Sales
- d) Dynamics 365 Commerce

Answer: b

Question: 6

A company implements the performance management feature in Dynamics 365 Human Resources. Which performance management component can employees create by using the Employee Self-Service workspace?

- a) Goals
- b) Workflows
- c) Performance reviews
- d) Performance Journal

Answer: d

Question: 7

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities. What should you recommend?

- a) Lifecycle Services
- b) Item templates
- c) Products and product masters
- d) Product Insights

Answer: c**Question: 8**

A company using Dynamics 365 Finance has determined they have been paying for products they did not receive. You need to recommend a solution to prevent this from happening in the future. What should you recommend?

- a) Implement Accounts payable for three-way matching.
- b) Activate change management.
- c) Implement Accounts receivable for three-way matching.
- d) Use the Vendor portal.

Answer: a**Question: 9**

A company plans to implement Dynamics 365 Supply Chain Management. The company wants to track manufactured items to improve the customer service process. Which two of the following are inventory tracking dimensions in Dynamics 365 Supply Chain Management?

- a) Size
- b) Serial number
- c) Configuration
- d) Batch number

Answer: b, d

Question: 10

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

- a) Dynamics 365 Project Operations
- b) Dynamics 365 Finance
- c) Dynamics 365 Business Central
- d) Dynamics 365 Human Resources

Answer: c

Study Guide to Crack Microsoft Dynamics 365 Fundamentals (ERP) MB-920 Exam:

- Getting details of the MB-920 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the MB-920 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Microsoft provided training for MB-920 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the MB-920 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on MB-920 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for MB-920 Certification

Make EduSum.com your best friend during your Microsoft Dynamics 365 Fundamentals (ERP) exam preparation. We provide authentic practice tests for the MB-920 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual MB-920 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the MB-920 exam.

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