CISCO 700-760

Cisco Security Architecture for Account Managers Certification
Questions & Answers

Exam Summary – Syllabus – Questions

700-760

Cisco Security Architecture

55-65 Questions Exam – Variable (750-850 / 1000 Approx.) Cut Score – Duration of 90 minutes

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Know Your 700-760 Certification Well:

The 700-760 is best suitable for candidates who want to gain knowledge in the Cisco Channel Partner and Other. Before you start your 700-760 preparation you may struggle to get all the crucial Security Architecture for Account Managers materials like 700-760 syllabus, sample questions, study guide.

But don't worry the 700-760 PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-
- What is in the 700-760 syllabus?
- How many questions are there in the 700-760 exam?
- Which Practice test would help me to pass the 700-760 exam at the first attempt?

Passing the 700-760 exam makes you Cisco Security Architecture. Having the Security Architecture for Account Managers certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Cisco 700-760 Security Architecture for Account Managers Certification Details:

Exam Name	Cisco Security Architecture for Account Managers
Exam Code	700-760
Exam Price	$80 USD
Duration	90 minutes
Number of Questions	55-65
Passing Score	Variable (750-850 / 1000 Approx.)
Recommended Training	**Cisco SalesConnect**
Exam Registration	**PEARSON VUE**
Sample Questions	**Cisco 700-760 Sample Questions**
Practice Exam	**Cisco Security Architecture Practice Test**

700-760 Syllabus:

Section	Weight	Objectives
Threat Landscape and Security Issues	20%	- Identify the role of digitization in cyber security - Identify cyber security challenges - Identify causes of fragmented security - Identify security opportunities and obstacles
Selling Cisco Security	15%	- Identify how Cisco supports practice development - Identify areas of the Cisco security portfolio - Identify Cisco programs for partner support - Identify Cisco programs for partner profitability
Customer Conversations	15%	- Identify Cisco portfolio components - Identify Cisco security solutions - Identify customer security challenges - Identify components of Cisco's best-in-class technology
IoT Security	15%	- Identify IoT solutions critical to business - Identify the evolution of and need for IoT security - Identify how Cisco IoT Security solutions provide layered protection - Identify components of Cisco's IoT security
Cisco Zero Trust	15%	- Identify the value of and drivers for trust-centric security - Identify the value of zero trust - Identify zero-trust solutions - Identify Cisco Zero Trust outcomes
Cisco Security Solutions Portfolio	20%	- Identify the requirements of modern network environments - Identify the challenges of next generation networks - Identify Cisco solutions for next generation network security - Identify Cisco security solution sets

Cisco 700-760 Sample Questions:

Question: 1

How can partners leverage Cisco's award-winning resources and support to help customers?

a) Be the first to receive new innovations.
b) Earn higher margins on each deal sold.
c) Take advantage of incentives programs.
d) Access support, services, and resources whenever needed.

Answer: d

Question: 2

For what does ACI provide a single point of support?

a) orchestration
b) visibility
c) automation
d) management

Answer: c

Question: 3

Which application works with customers to eliminate security gaps and ensure safe data access and storage in the cloud across devices?

a) Cloudlock
b) Stealthwatch
c) TrustSec
d) Next Generation Firewall

Answer: b

Question: 4

Where do you start to achieve true network visibility?

a) Branches
b) Fabric Level
c) OT
d) IT

Answer: b

Question: 5

Which option is the best example of how Cisco solution enable customer's business?

a) better ability to scale and alter your environment
b) faster threat identification
c) best continuous analysis
d) only comprehensive policy enforcement tool

Answer: c

Question: 6

In which two ways does Cisco address resource constraints for customers? (Choose two.)

a) loT device hardware upgrades
b) Extended datacenter support
c) Consolidated training
d) Enable many features via one appliance
e) Environment control via URL filtering and AVC

Answer: d, e

Question: 7

On average, how much do network attacks cost?

a) $300B
b) $300K
c) $500k
d) $50K

Answer: b

Question: 8

What is the primary customer challenge caused by the wide variety of security solution providers on the market?

a) Finding the right provider to offer the best value
b) Finding a low-cost option
c) Determining the single best security product
d) Contacting all providers for information

Answer: a

Question: 9

What are two of the key benefits of the Opportunity Incentive Program?

(Choose two.)

a) Supports a focus on the customer lifecycle
b) Incentivizes partner-driven opportunity creation efforts
c) Strengthens customer success management
d) Facilitates rapid quoting to decrease time to market
e) Reinforces partner demand-generation capabilities

Answer: b, e

Question: 10

In the process of calculating the cost of recovery, which two elements will be taken into consideration?

(Choose two.)

a) server downtime (in hours)
b) time (in hours) to rebuild servers
c) average revenue per hour
d) number of compromised servers

Answer: b, d

Study Guide to Crack Cisco Security Architecture for Account Managers 700-760 Exam:

- Getting details of the 700-760 syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the 700-760 exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.

- Joining the Cisco provided training for 700-760 exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the 700-760 sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on 700-760 practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for 700-760 Certification

Make NWExam.com your best friend during your Cisco Security Architecture for Account Managers exam preparation. We provide authentic practice tests for the 700-760 exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual 700-760 exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the 700-760 exam.

Start online practice of 700-760 Exam by visiting URL
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