

# HPE HPE0-P27

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**HPE Configuring GreenLake Solutions Certification  
Questions & Answers**

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**HPE0-P27**

[Configuring HPE GreenLake Solutions](#)

50 Questions Exam – 72% Cut Score – Duration of 90 minutes

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## Discover More about the HPE HPE0-P27 Certification

Are you interested in passing the HPE HPE0-P27 exam? First discover, who benefits from the HPE0-P27 certification. The HPE0-P27 is suitable for a candidate if he wants to learn about Compute. Passing the HPE0-P27 exam earns you the Configuring HPE GreenLake Solutions title.

While preparing for the HPE0-P27 exam, many candidates struggle to get the necessary materials. But do not worry; your struggling days are over. The HPE0-P27 PDF contains some of the most valuable preparation tips and the details and instant access to useful [HPE0-P27 study materials just at one click.](#)

## HPE HPE0-P27 Configuring GreenLake Solutions Certification Details:

Exam Name	Configuring HPE GreenLake Solutions
Exam Code	HPE0-P27
Exam Price	Developed Countries: \$260 (USD) Emerging Countries: \$145 (USD)
Duration	90 mins
Number of Questions	50
Passing Score	72%
Books / Training	<a href="#">Configuring HPE GreenLake Solutions, Rev. 21.41</a>
Schedule Exam	<a href="#">Pearson VUE</a>
Sample Questions	<a href="#">HPE Configuring GreenLake Solutions Sample Questions</a>
Practice Exam	<a href="#">Hewlett Packard Enterprise HPE0-P27 Certification Practice Exam</a>

## HPE HPE0-P27 Syllabus:

Topic	Details	Weights
Validate the opportunity and qualify customers for HPE GreenLake solutions. - optional content	- Demonstrate understanding of the HPE GreenLake portfolio - Identify customer's business objectives that would qualify a customer for HPE GreenLake solutions	15%

Topic	Details	Weights
	<ul style="list-style-type: none"> <li>- Articulate the HPE GreenLake value proposition (customer and/or partner).</li> <li>- Given a customer scenario, describe in detail the existing environment.</li> </ul>	
Identify and describe the options for HPE GreenLake solutions	<ul style="list-style-type: none"> <li>- Identify deviations in the HPE GreenLake sales process based on region/role.</li> <li>- Position key service offerings that meet the customer's unique business and technical needs.</li> <li>- Articulate the solution offering for GLQQ, Swift, custom, or cloud services</li> <li>- Given a customer scenario, describe best practices for partnering with HPE and HPEFS to fulfill customer goals and objectives.</li> </ul>	25%
Design HPE GreenLake Solutions.	<ul style="list-style-type: none"> <li>- Identify and describe key building blocks for the solution.</li> <li>- Identify current and future infrastructure requirements to accommodate the customer's changing needs and help them stay current with technology.</li> <li>- Determine the correct sales process and HPE tools (GLQQ, Swift, custom, or cloud services) for customer's unique business and technical needs</li> <li>- Describe the process for partners designing GLQQ solutions</li> <li>- Describe the process for partners designing SWIFT solutions</li> <li>- Describe the process for partners creating BOMs for custom solutions</li> <li>- Describe the process for partners designing HPE GreenLake Cloud Services</li> <li>- Determine how to use HPE GreenLake Specific tools</li> </ul>	40%
Propose HPE GreenLake Solutions.	<ul style="list-style-type: none"> <li>- List and describe what happens in the steps of the SOW and pricing template process.</li> <li>- Identify customers' financial services requirements.</li> </ul>	20%

Topic	Details	Weights
	- Articulate and build the business case. - Describe the partner role in setting expectations for the post sales process	

## Broaden Your Knowledge with HPE HPE0-P27 Sample Questions:

### Question: 1

What role do partners play in the HPE GreenLake ecosystem?

- a) Providing free trial periods for customers
- b) Offering complementary hardware components
- c) Handling all billing and invoicing processes
- d) Offering competitive pricing for the services

**Answer: b**

### Question: 2

How would you describe the existing environment of a customer interested in HPE GreenLake?

- a) Legacy infrastructure with limited scalability
- b) Cloud-native architecture with auto-scaling capabilities
- c) Highly virtualized environment with on-demand resources
- d) Mainframe-based system with limited network connectivity

**Answer: a**

### Question: 3

How does the GLQQ tool assist partners in designing solutions?

- a) It helps partners generate quotes and pricing for HPE GreenLake solutions.
- b) It allows partners to configure and customize pre-packaged services.
- c) It provides a platform for partners to collaborate with HPE experts in solution design.
- d) It helps partners assess the customer's existing infrastructure and provide recommendations.

**Answer: a**

**Question: 4**

When partnering with HPE and HPEFS, what should be a priority to fulfill customer goals and objectives?

- a) Focus on maximizing profit margins
- b) Provide generic solutions to cater to a wider audience
- c) Understand the customer's unique business and technical needs
- d) Prioritize selling additional services beyond the customer's requirements

**Answer: c**

**Question: 5**

Best practices for partnering with HPE and HPEFS to fulfill customer goals and objectives include:

- a) Collaborating closely with HPE and HPEFS teams
- b) Aligning solution offerings with customer needs
- c) Providing ongoing support and maintenance
- d) All of the above

**Answer: d**

**Question: 6**

Which tool allows partners to collaborate with HPE experts in designing HPE GreenLake solutions?

- a) HPE GreenLake Quick Quote (GLQQ) tool
- b) HPE SWIFT tool
- c) HPE GreenLake Cloud Services Designer tool
- d) HPE Configurator tool

**Answer: a**

**Question: 7**

Which tool is primarily used by partners for designing GLQQ solutions?

- a) HPE SWIFT tool
- b) HPE GreenLake Quick Quote (GLQQ) tool
- c) HPE GreenLake Cloud Services Designer tool
- d) HPE Configurator tool

**Answer: b**

**Question: 8**

What sets HPE GreenLake apart from traditional IT infrastructure models?

- a) Longer procurement times
- b) Lack of data security measures
- c) Higher upfront costs
- d) Fixed capacity and limited flexibility

**Answer: d**

**Question: 9**

How does HPE GreenLake support customers' sustainability goals?

- a) By promoting excessive hardware disposal
- b) By offering energy-efficient infrastructure
- c) By encouraging single-use plastic consumption
- d) By prioritizing high carbon emissions

**Answer: b**

**Question: 10**

What are the key building blocks for designing HPE GreenLake solutions?

- a) Hardware components only
- b) Software applications only
- c) A combination of hardware, software, and services
- d) Data center infrastructure only

**Answer: c**

## Avail the Study Guide to Pass HPE HPE0-P27 Configuring GreenLake Solutions Exam:

- Find out about the HPE0-P27 syllabus topics. Visiting the official site offers an idea about the exam structure and other important study resources. Going through the syllabus topics help to plan the exam in an organized manner.
- Once you are done exploring the [HPE HPE0-P27 syllabus](#), it is time to plan for studying and covering the syllabus topics from the core. Chalk out the best plan for yourself to cover each part of the syllabus in a hassle-free manner.

- A study schedule helps you to stay calm throughout your exam preparation. It should contain your materials and thoughts like study hours, number of topics for daily studying mentioned on it. The best bet to clear the exam is to follow your schedule rigorously.
- The candidate should not miss out on the scope to learn from the [Configuring GreenLake Solutions training](#). Joining the HPE provided training for this HPE certification exam helps a candidate to strengthen his practical knowledge base from the certification.
- Learning about the probable questions and gaining knowledge regarding the exam structure helps a lot. Go through the [HPE HPE0-P27 sample questions](#) and boost your knowledge
- Make yourself a pro through online practicing the syllabus topics. HPE0-P27 practice tests would guide you on your strengths and weaknesses regarding the syllabus topics. Through rigorous practicing, you can improve the weaker sections too. Learn well about time management during exam and become confident gradually with practice tests.

## Career Benefits:

Passing the HPE HPE0-P27 exam, helps a candidate to prosper highly in his career. Having the certification on the resume adds to the candidate's benefit and helps to get the best opportunities.

### Here Is the Trusted Practice Test for the HPE HPE0-P27 Certification

CertFun.Com is here with all the necessary details regarding the HPE0-P27 exam. We provide authentic practice tests for the HPE0-P27 exam. What do you gain from these practice tests? You get to experience the real exam-like questions made by industry experts and get a scope to improve your performance in the actual exam. Rely on CertFun.Com for rigorous, unlimited two-month attempts on the [HPE0-P27 practice tests](#), and gradually build your confidence. Rigorous practice made many aspirants successful and made their journey easy towards grabbing the Configuring HPE GreenLake Solutions.

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