

# APICS CSCP

**APICS CERTIFIED SUPPLY CHAIN PROFESSIONAL CERTIFICATION  
QUESTIONS & ANSWERS**

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Exam Summary – Syllabus – Questions

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## **CSCP**

**APICS Certified Supply Chain Professional (CSCP)**

**150 Questions Exam – 300 / 350 Cut Score – Duration of 210 minutes**

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## Know Your CSCP Certification Well:

The CSCP is best suitable for candidates who want to gain knowledge in the APICS Supply Chain Management. Before you start your CSCP preparation you may struggle to get all the crucial Certified Supply Chain Professional materials like CSCP syllabus, sample questions, study guide.

But don't worry the CSCP PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the CSCP syllabus?
- How many questions are there in the CSCP exam?
- Which Practice test would help me to pass the CSCP exam at the first attempt?

Passing the CSCP exam makes you APICS Certified Supply Chain Professional (CSCP). Having the Certified Supply Chain Professional certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

## APICS CSCP Certified Supply Chain Professional Certification Details:

<b>Exam Name</b>	APICS Certified Supply Chain Professional
<b>Exam Code</b>	CSCP
<b>Exam Fee</b>	PLUS member price - \$1,095 CORE member/nonmember price - \$1,425 Retake Fees for Members with Certification - \$385 Retake fees Members and Nonmembers - \$470
<b>Exam Duration</b>	210 Minutes
<b>Number of Questions</b>	150
<b>Passing Score</b>	300 / 350
<b>Format</b>	Multiple Choice Questions
<b>Books / Trainings</b>	<a href="#">APICS 2022 CSCP Self-Study Exam Prep</a>
<b>Schedule Exam</b>	<a href="#">Pearson VUE</a>
<b>Sample Questions</b>	<a href="#">APICS CSCP Exam Sample Questions and Answers</a>
<b>Practice Exam</b>	<a href="#">APICS Certified Supply Chain Professional (CSCP) Practice Test</a>

## CSCP Syllabus:

Topic	Details
<b>Supply Chains, Demand Management, and Forecasting</b>	<ul style="list-style-type: none"> <li>- Visualizing the supply chain entities, structures, and flows used to procure and deliver goods and services</li> <li>- Differentiating vertical versus horizontal integration and different levels of supply chain maturity</li> <li>- Using planning, communicating, influencing, and prioritizing steps in demand management, including market research and demand forecasting</li> <li>- Assessing portfolios and products using product portfolio management, the 4Ps of marketing, and product life-cycle management (PLM)</li> <li>- Using sales and operations planning (S&amp;OP) to align supply with demand</li> </ul>
<b>Global Supply Chain Networks</b>	<ul style="list-style-type: none"> <li>- Designing the supply chain and configuring the supply chain network</li> <li>- Balancing efficiency with responsiveness while being resilient</li> <li>- Optimizing technology by matching requirements to various supply chain technologies and interfaces</li> <li>- Forming cross-functional and cross-organizational supply chain design teams</li> <li>- Safeguarding and maintaining cybersecurity, data privacy, and supply chain master data</li> <li>- Improving the supply chain by measuring and analyzing performance with supply chain metrics focused on customers, financial reports, operational practices, and customer service</li> <li>- Becoming familiar with accounting and financial reporting information and strategic analysis tools</li> </ul>
<b>Sourcing Products and Services</b>	<ul style="list-style-type: none"> <li>- Following a sourcing process to capture changes, such as for new products</li> <li>- Managing supply based on total cost of ownership and make-versus-buy analysis</li> <li>- Developing a category strategy and sourcing categories</li> <li>- Doing spend and portfolio analyses to right-size the supplier base</li> <li>- Developing supply plans based on buyer-supplier relationships</li> <li>- Influencing product designs to promote collaboration and requirements inclusiveness</li> <li>- Negotiating effective supply contracts/purchase orders and selecting proper payment terms</li> </ul>
<b>Internal Operations and Inventory</b>	<ul style="list-style-type: none"> <li>- Leveraging manufacturing planning and control including master planning, master scheduling, material requirements planning, distribution requirements planning, and various levels of capacity checks</li> <li>- Managing, planning, and controlling inventory to keep it at proper levels and replenish it efficiently</li> </ul>

Topic	Details
	<ul style="list-style-type: none"> <li>- Understanding the effects of inventory on financial statements and inventory-related cost categories</li> <li>- Using quality and continuous improvement techniques and principles, including lean and just-in-time</li> </ul>
<b>Forward and Reverse Logistics</b>	<ul style="list-style-type: none"> <li>- Determining strategies for logistics, warehouse management, and transportation management</li> <li>- Complying with international standards and considerations for import/export, tax/tariff, and labor laws</li> <li>- Managing reverse logistics and waste</li> </ul>
<b>Supply Chain Relationships</b>	<ul style="list-style-type: none"> <li>- Segmenting customers, suppliers, and other partners</li> <li>- Using supplier relationship management (SRM) and customer relationship management (CRM) to develop, measure, and maintain relationships</li> <li>- Understanding the communication process and dimensions</li> </ul>
<b>Supply Chain Risk</b>	<ul style="list-style-type: none"> <li>- Identifying, assessing, classifying, and responding to supply chain risks in a cost-effective manner</li> <li>- Learning about common supply chain risks and how to make preventive and contingent action plans</li> </ul>
<b>Optimization, Sustainability, and Technology</b>	<ul style="list-style-type: none"> <li>- Considering inputs and objectives of organizational strategy and supply chain management strategy</li> <li>- Recognizing and resolving strategic misalignments and gaps</li> <li>- Building sustainable best practices and ensuring corporate social responsibility compliance</li> <li>- Embracing sustainability principles, standards, and reporting methods, including the UN Global Compact and GRI sustainability reporting standards</li> <li>- Assessing technology needs and learning about emerging technologies</li> <li>- Implementing changes using project management and change management</li> </ul>

## APICS CSCP Sample Questions:

### Question: 1

A new manufacturing process produces waste water with higher levels of acidity than can be discharged. What can the organization do to solve this issue in a way that is also high on the waste hierarchy?

- a) Lobby to get the allowed acidity levels increased.
- b) Buy a base material on a waste exchange and combine the two to reduce acidity.
- c) Use a waste exchange to advertise acidic water as a possible raw material.
- d) Burn off the water as steam.

**Answer: c**

**Question: 2**

A manufacturing company with limited competence in logistics plans to expand into an international market. The most appropriate initial action the company should take to serve the international market is to

- a) engage a third-party logistics company.
- b) gain logistics experience.
- c) build a distribution network.
- d) buy a distribution company

**Answer: a****Question: 3**

Which of the following approaches typically would be most effective in increasing inventory velocity in a supply chain?

- a) Adding capacity at bottlenecks
- b) Ensuring less idle time for inventory
- c) Using faster modes of transportation
- d) Using third-party logistics firms

**Answer: b****Question: 4**

Which of the following measures would be most appropriate for trading partners to use to assess the delivery performance of the manufacturer of items built to forecast?

- a) Percentage of items shipped within the final assembly lead time.
- b) Revenue from orders shipped in a week.
- c) Percentage of orders shipped complete within 24 hours of their receipt.
- d) Number of items shipped within 24 hours of their receipt.

**Answer: c****Question: 5**

Overall supply chain risk may be increased by implementing which of the following strategies?

- a) Single sourcing a product that makes the highest annual profit
- b) Outsourcing products that are not well suited to a company's operations
- c) Identifying multiple sources for a product with the potential for supply chain disruption
- d) Internally manufacturing products with high levels of technical intellectual property

**Answer: c**

**Question: 6**

The most appropriate frequency for the sales and operations planning process typically is:

- a) weekly.
- b) monthly.
- c) quarterly.
- d) annually.

**Answer: b**

**Question: 7**

What is the primary role of marketing in supporting supply chain management?

- a) Selecting favored supplier partners
- b) Developing efficient customer channels
- c) Focusing on short-term forecasting accuracy
- d) Working with research and development on slow-moving products

**Answer: b**

**Question: 8**

In a distribution network with decentralized ordering, where in the chain do you find the most variance in order quantity?

- a) Customer end of the chain
- b) Constant along the chain
- c) Middle of the chain, diminishing toward either end
- d) Raw materials end of the chain

**Answer: d**

**Question: 9**

When determining lot sizes, consideration should be given to balancing which of the following costs?

- a) Quality costs and product costs
- b) Cost of goods sold (COGS) and indirect labor costs
- c) Unit sales price and unit cost
- d) Ordering costs and carrying costs

**Answer: c**

**Question: 10**

Effective data acquisition for supply chain management requires:

- a) establishment of market standards for forecasting accuracy.
- b) establishment of a six-segment matrix classifying function and innovation.
- c) identification of products that have market predictability.
- d) identification of the proper supply chain profile for the product type.

**Answer: d**

## Study Guide to Crack APICS Certified Supply Chain Professional CSCP Exam:

- Getting details of the CSCP syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the CSCP exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the APICS provided training for CSCP exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the CSCP sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on CSCP practice tests is must. Continuous practice will make you an expert in all syllabus areas.



## Reliable Online Practice Test for CSCP Certification

Make ProcessExam.com your best friend during your APICS Certified Supply Chain Professional exam preparation. We provide authentic practice tests for the CSCP exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual CSCP exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the CSCP exam.

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