

ASQ CSQP

**ASQ SUPPLIER QUALITY PROFESSIONAL CERTIFICATION
QUESTIONS & ANSWERS**

Exam Summary – Syllabus – Questions

CSQP

ASQ Certified Supplier Quality Professional (CSQP)

165 Questions Exam – 550/750 Cut Score – Duration of 270 minutes

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Know Your CSQP Certification Well:

The CSQP is best suitable for candidates who want to gain knowledge in the ASQ Professional. Before you start your CSQP preparation you may struggle to get all the crucial Supplier Quality Professional materials like CSQP syllabus, sample questions, study guide.

But don't worry the CSQP PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the CSQP syllabus?
- How many questions are there in the CSQP exam?
- Which Practice test would help me to pass the CSQP exam at the first attempt?

Passing the CSQP exam makes you ASQ Certified Supplier Quality Professional (CSQP). Having the Supplier Quality Professional certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

ASQ CSQP Supplier Quality Professional Certification Details:

Exam Name	ASQ Certified Supplier Quality Professional
Exam Code	CSQP
Exam Fee	ASQ MEMBERS - \$433 NON-MEMBERS - \$533 RETAKEES - \$333
Exam Duration	270 Minutes
Number of Questions	165
Passing Score	550/750
Format	Multiple Choice Questions
Schedule Exam	Book Your Exam
Sample Questions	ASQ Supplier Quality Professional Exam Sample Questions and Answers
Practice Exam	ASQ Certified Supplier Quality Professional (CSQP) Practice Test

CSQP Syllabus:

Topic	Details
I. Supplier Strategy (20 Questions)	
A. Supply Chain Vision/Mission	- Assist in the development and communication of the supply chain vision/mission statement. (Apply)
B. Supplier Lifecycle Management	1. Supplier Selection - Develop the process for supplier selection and qualification, including the identification of sub-tier suppliers using tools such as SIPOC, decision analysis, and total risk factor analysis. (Create) 2. Performance Monitoring - Develop the supplier performance monitoring system, including expected levels of performance, process reviews, performance evaluations, improvement plans, and exit strategies. (Create) 3. Supplier Classification System - Define and develop a supplier classification system (e.g., non-approved, conditionally approved, approved, preferred, certified, partnership, and disqualified). (Create) 4. Partnerships and Alliances - Identify and analyze strategies for developing customer-supplier partnerships and alliances. (Analyze)
C. Supply Chain Cost Analysis	1. Cost Reduction - Identify and apply relevant inputs to prioritize cost reduction opportunities. (Analyze) 2. Supply Chain Rationalization - Interpret and analyze the optimization of a supply base to improve spending and leverage investments into supplier quality or risk reduction. (Analyze) 3. Make/Buy Decisions - Provide input on make/buy decisions using internal and external capability analysis. Apply tools such as SWOT analysis and use historical performance to analyze requirements. (Analyze)
D. Supplier Agreements or Contracts	1. Terms and Conditions - Review and provide input for developing terms and conditions that govern supplier relationships to ensure quality considerations are addressed. (Apply) 2. Supplier Agreements - Identify elements of supplier agreements (e.g., business and legal approach/requirements). (Understand) 3. Quality Agreements - Analyze the elements of quality agreements/requirements (e.g., other levels of

Topic	Details
	approval/review). (Analyze) 4. Finalization Controls - Describe controls used to finalize terms and conditions that govern supplier relationships (e.g., agreements, contracts, and purchase orders). (Understand)
E. Deployment of Strategy and Expectations	- Communicate strategy internally and communicate expectations to suppliers externally. (Apply)
II. Risk Management (19 Questions)	
A. Strategy	1. System - Develop a risk-based approach to manage the supply base, including business continuity, contingency planning, and supply chain resilience. (Create) 2. Product/Service Risk Mitigation - Develop and implement a risk mitigation plan for predicting, minimizing, monitoring, and/or controlling risks. (Create) 3. Prevention Strategies - Identify and evaluate strategies and techniques such as supply chain mapping, avoidance, detection, and mitigation used to prevent the introduction of counterfeit parts, materials, and services. (Evaluate) 4. Supplier Risk Identification and Categorization - Identify supplier risks and develop categorization (e.g., organizational, business, security, and product) using tools and models, such as the Kraljic portfolio segmentation model. (Create)
B. Analysis and Mitigation	1. Analysis - Identify, assess, and prioritize risks to supplier quality using tools such as decision analysis (DA), failure mode and effects analysis (FMEA), fault tree analysis (FTA), and process auditing. (Evaluate). 2. Mitigation Control - Develop and deploy controls such as inspection and test plans. Prioritize mitigation activities and sustain a risk mitigation plan appropriate to the risk of the product/service. (Create) 3. Mitigation Effectiveness - Verify the effectiveness of the control plan and improve, if necessary, using continuous improvement methods such as plan-do-check-act (PDCA), lean, and product auditing tools. (Create)

Topic	Details
III. Supplier Selection and Part Qualification (27 Questions)	
A. Product/Service Requirements Definition	<ol style="list-style-type: none"> 1. Internal Design Reviews <ul style="list-style-type: none"> - Identify and apply common elements of the design review process, including roles and responsibilities of the participants. (Apply) 2. Identifying Requirements <ul style="list-style-type: none"> - Identify and apply internal requirements (e.g., interrelated functional business units) for product or service in collaboration with stakeholders, including the requirements for supply chain, sub-tier suppliers, and manufacturability evaluation. (Evaluate)
B. Supplier Selection Planning	<ol style="list-style-type: none"> 1. Supplier Comparison <ul style="list-style-type: none"> - Evaluate existing suppliers' and distributors' capabilities, capacities, past quality, delivery, price, lead times, and responsiveness against identified requirements. (Evaluate) 2. Potential Suppliers Evaluation <ul style="list-style-type: none"> - Assess potential new suppliers against identified requirements using tools such as self-assessments, audits, financial analysis, and quality function deployment. Verify third-party certification status and regulatory compliance and analyze and report on results of assessments to support the supplier selection process. (Evaluate) 3. Supplier Selection <ul style="list-style-type: none"> - Evaluate and select suppliers based on analysis of assessment reports and existing supplier evaluations using decision analysis tools such as weighted decision matrices and selection matrices. (Evaluate)
C. Part, Process, and Service Qualification	<ol style="list-style-type: none"> 1. Technical Review <ul style="list-style-type: none"> - Interpret and evaluate technical specification requirements and characteristics such as views, title blocks, dimensioning and tolerancing, and apply GD&T symbols as they relate to the product and process. (Evaluate) 2. Supplier Relations <ul style="list-style-type: none"> - Collaborate with suppliers to define, interpret, and classify quality characteristics for the part/process/service. (Evaluate) 3. Process and Service Qualification Planning <ul style="list-style-type: none"> - Develop a part/process/service (e.g., calibration, laboratory, software, and design) qualification plan with supplier and internal team that includes service provider audit, calibration requirements, sample size, first article inspection, measurement system analysis (MSA), process flow diagram (PFD), failure mode and effects analysis (FMEA), control plans, critical to quality (CTQ),

Topic	Details
	<p>inspection planning, capability studies, material and performance testing, appearance approval, and internal process validation. (Analyze)</p> <p>4. Part Approval - Understand production part approval process (PPAP) requirements and ensure suppliers understand the processes required to produce parts with consistent quality during an actual production run at production rates. (Understand)</p> <p>5. Validate Requirements - Collaborate with internal team to interpret the results of the executed qualification plan for the part/process/service, including reviewing Certificate of Compliance (CoC), Certificate of Analysis (CoA), and production readiness reviews (PRR). (Evaluate)</p>
<p>IV. Supplier Performance Monitoring, and Improvement (29 Questions)</p>	
<p>A. Supplier Performance Monitoring</p>	<p>1. Supplier Metrics - Define, implement, and monitor supplier performance metrics such as quality, delivery (e.g., ontime delivery [OTD] and on-time in full delivery [OTIF]), cost, and responsiveness. (Evaluate)</p> <p>2. Supplier Performance - Analyze supplier performance data (e.g., warranty analysis/field returns and defect rates) and develop periodic reports (e.g., scorecard and dashboards). (Analyze)</p> <p>3. Supplier Process Performance - Define and implement lean principles and applications such as 5S, kaizen, value stream mapping, supplier process capabilities and controls, 8 wastes, single minute exchange of dies (SMED), kanban, muda, standardized work, takt time, and error-proofing to reduce waste and increase performance. (Evaluate)</p>
<p>B. Assess Nonconforming Product/Process/Service</p>	<p>- Segregate, control, and evaluate nonconforming materials to determine whether a material review board (MRB) requires disposition. Conduct risk assessments to prevent future discrepancies. (Evaluate)</p>
<p>C. Supplier Corrective and Preventive Action (CAPA)</p>	<p>1. Root Cause Analysis Tools and Methods - Evaluate the root cause analysis of a problem using tools such as cause and effect diagrams, Pareto analysis, 5 Why's, fault tree analysis, design of experiments (DOE), brainstorming, check sheets, measurement system analysis (MSA), production records, and review of process flow. (Evaluate)</p> <p>2. Collaboration with Supplier</p>

Topic	Details
	<p>- Evaluate and implement supplier corrective/preventive action and review its effectiveness and robustness with supplier. Understand the process of updating failure mode and effects analysis (FMEA) and process control plan, and understand statistical process control (SPC), 8D, and product/process design change. (Evaluate)</p>
<p>V. Supplier Quality Management (26 Questions)</p>	
<p>A. Supplier Quality Monitoring</p>	<p>1. Supplier Audit - Apply the stages of a quality audit, including audit planning, conducting the initial audit, and executing periodic reevaluation. Understand and apply the various types of quality audits (e.g., product, process, and management system) and audit methods (e.g., virtual, on-site, and desktop). (Apply)</p> <p>2. Audit Reporting and Follow-up - Apply and analyze audit reporting and follow up, including verification of the effectiveness of corrective action. (Analyze)</p> <p>3. Supplier Communication - Evaluate various communication techniques such as periodic reviews, metric and performance indices, change management, notifications, recalls, change requests, and business updates. Maintain active communication with suppliers to assess risk and take appropriate action. (Evaluate)</p> <p>4. Supplier Development and Remediation - Identify and analyze present and future training needs and gaps, using quality methods and tools such as kaizen and benchmarking. Use process improvement tools such as DMAIC, cycle time reduction, defect rate, and cost reduction. Evaluate supplier remediation to develop and manage improvement plans. (Evaluate)</p> <p>5. Project Management Basics - Understand and apply various types of project reviews, such as phase-end, management, and retrospectives or post-project reviews to assess project performance and status, to review issues and risks, and discover and capture lessons learned from the project. Apply forecasts, resources, schedules, and task and cost estimates to develop and monitor project plans. (Apply)</p>
<p>B. Teams and Team Processes</p>	<p>1. Team Development - Identify and describe the various types of teams and the classic stages of team development: forming, storming, norming, performing, and adjourning. (Apply)</p> <p>2. Team Roles - Define and describe various team roles and responsibilities for leader, facilitator, coach, and</p>

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	individual member. (Understand) 3. Performance and Evaluation - Describe various techniques to evaluate training, including evaluation planning, feedback surveys, pre-training testing, and post-training testing. (Understand)
C. Compliance with Requirement and Supplier Categorization	- Understand and evaluate compliance with regulations and industry standards (e.g., RoHS, Governmental regulatory authorities, and ISO), specifications, contracts, agreements, and certification authority. Evaluate and categorize suppliers based on risk and performance. (Evaluate)
VI. Relationship Management (16 Questions)	
A. Supplier Onboarding	- Understand and apply processes for orientation of suppliers such as providing overview of company, vision, mission, guiding principles, overall requirements, expectations, and criticality of product, service, and delivery requirements. (Apply)
B. Communication	1. Techniques and Mediation - Identify and apply communication techniques (e.g., oral, written, and presentation) specifically for internal stakeholders and suppliers to resolve issues. Apply different techniques when working in multi-cultural environments. Identify and describe the impact that culture, communications, and Diversity, Equity, and Inclusion (DEI) can have on an organization. (Evaluate) 2. Reporting Using Quality Tools - Use appropriate technical and managerial reporting techniques for effective presentation and reporting, including the seven classic quality tools: Pareto charts, cause and effect diagrams, flowcharts, control charts, check sheets, scatter diagrams, and histograms. (Analyze)
C. Leadership and Collaboration	- Understand and apply techniques for coaching suppliers through regular communications, influencing without authority, negotiation techniques, conflict resolution techniques, and establish clear roles and responsibilities of internal stakeholders and suppliers using tools such as a RACI matrix (responsible, accountable, consulted, and informed). (Evaluate)
VII. Business Governance, Ethics, and Compliance (13 Questions)	
A. ASQ Code of Ethics	- Determine appropriate behavior in situations requiring ethical decisions, including identifying conflicts of

Topic	Details
	interest, and recognizing and resolving ethical issues. (Apply)
B. Compliance and Sustainability	1. Compliance - Understand issues of compliance and their applicable policies, laws, and regulations (e.g., conflict of interest, confidentiality, and bribery). (Apply) 2. Sustainability - Understand and recognize the importance of environmental, social, and governance factors and adhere to applicable sustainability policies. (Understand)
C. Confidentiality	1. Organizational Policies - Apply organizational policies for executing appropriate agreements such as non-disclosure, quality, and change notification agreements. (Apply) 2. Intellectual Property - Apply procedures for protecting the intellectual property of an organization and its suppliers. (Apply) 3. Illegal Activity - Understand and interpret policies for reporting observations and deviations that could be perceived as illegal activity. (Apply)

ASQ CSQP Sample Questions:

Question: 1

A company wants to improve an existing process. Which Six Sigma methodology the company would be implementing?

- a) DMODE
- b) DMADV
- c) DMAIC
- d) DMOVE

Answer: c

Question: 2

At what stage confirmation of the audit objectives, scope and criteria are done?

- a) Prior to sending the audit notification
- b) During audit interviews
- c) In the Opening Meeting
- d) In the Closing Meeting

Answer: c

Question: 3

You are shifting your plant to an earthquake-prone location. You get plant foundations designed to absorb the earthquake shocks. What risk strategy are you adopting?

- a) Accept
- b) Avoid
- c) Transfer
- d) Mitigate

Answer: d

Question: 4

Theoretically perfect planes, surfaces, points, lines, or axes from which measurements are made are referred to as:

- a) Datum
- b) Datum Feature
- c) Straightness
- d) Primary Datum

Answer: a

Question: 5

In the supplier pre-qualification process, why would you look at the financial position of the supplier?

- a) To check if the supplier can pay you well in time
- b) If the supplier has a strong balance sheet, you can negotiate the price more aggressively
- c) There is no reason you should look at the financial position of the supplier.
- d) To check the ability of the supplier to pay to their employees and sub-suppliers

Answer: d

Question: 6

Prototype development may be used as a tool for which of the following risk response strategies?

- a) Avoid
- b) Mitigate
- c) Transfer
- d) Accept

Answer: b

Question: 7

During which stage the team members challenging other's ideas and there is a lack of collaboration?

- a) Forming
- b) Norming
- c) Storming
- d) Performing

Answer: c**Question: 8**

Which of the following is/are a possible outcome(s) of using counterfeit material?

- a) Personal injury
- b) Mission failure
- c) Reduced reliability
- d) All of these

Answer: d**Question: 9**

Which of the following describes the difference between the true value and the average measured value?

- a) Bias
- b) Linearity
- c) Stability
- d) Reproducibility

Answer: a**Question: 10**

What type of variation is the cause of a process being out of control?

- a) common cause variation
- b) special cause variation
- c) inherent variation
- d) random variation

Answer: b

Study Guide to Crack ASQ Supplier Quality Professional CSQP Exam:

- Getting details of the CSQP syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the CSQP exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the ASQ provided training for CSQP exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the CSQP sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on CSQP practice tests is must. Continuous practice will make you an expert in all syllabus areas.

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