

# Salesforce Nonprofit Cloud Consultant

SALESFORCE NONPROFIT CLOUD CONSULTANT CERTIFICATION QUESTIONS & ANSWERS

Exam Summary – Syllabus – Questions

#### NONPROFIT CLOUD CONSULTANT

**Salesforce Certified Nonprofit Cloud Consultant** 

60 Questions Exam - 67% Cut Score - Duration of 105 minutes

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#### **Table of Contents**

Know Your Nonprofit Cloud Consultant Certification Well:	2
Salesforce Nonprofit Cloud Consultant Certification Details:	2
Nonprofit Cloud Consultant Syllabus:	3
Salesforce Nonprofit Cloud Consultant Sample Questions:	5
Study Guide to Crack Salesforce Nonprofit Cloud Consultant Exam:	7



### Know Your Nonprofit Cloud Consultant Certification Well:

The Nonprofit Cloud Consultant is best suitable for candidates who want to gain knowledge in the Salesforce Consultant. Before you start your Nonprofit Cloud Consultant preparation you may struggle to get all the crucial Nonprofit Cloud Consultant materials like Nonprofit Cloud Consultant syllabus, sample questions, study guide.

But don't worry the Nonprofit Cloud Consultant PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the Nonprofit Cloud Consultant syllabus?
- How many questions are there in the Nonprofit Cloud Consultant exam?
- Which Practice test would help me to pass the Nonprofit Cloud Consultant exam at the first attempt?

Passing the Nonprofit Cloud Consultant exam makes you Salesforce Certified Nonprofit Cloud Consultant. Having the Nonprofit Cloud Consultant certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

### Salesforce Nonprofit Cloud Consultant Certification Details:

Exam Name	Salesforce Nonprofit Cloud Consultant
Exam Code	Nonprofit Cloud Consultant
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	67%
Recommended	Prepare for Your Salesforce Nonprofit Cloud
Training / Books	Consultant Credential
Schedule Exam	Kryterion Webassessor
Sample Questions	Salesforce Nonprofit Cloud Consultant Sample
Sample Questions	<u>Questions</u>
Recommended	Salesforce Certified Nonprofit Cloud Consultant
Practice	Practice Test



### Nonprofit Cloud Consultant Syllabus:

Section	Objectives	Weight
Domain Expertise	- Identify the appropriate Salesforce solutions for	
	fundraising and donor management.	
	- Identify the appropriate Salesforce solutions for	20%
	marketing and engagement.	
	- Identify the appropriate Salesforce solutions for	
	program and/or volunteer management.	
	- Distinguish and rationalize the purpose for	
	resource sites like the Trailblazer Community,	
	Trailhead, and AppExchange, etc.	
	- Given a set of requirements, modify NPSP	
	Settings for people management (Leads, Contacts,	
	Accounts, Affiliations, Relationships, Addresses)	
	defaults.	22%
	- Given a set of requirements, configure	
	fundraising features (Opportunities, Payments,	
	Allocations, Gift Entry and Recurring Donations)	
Nonprofit Cloud	and batch process handling.	
Product	- Given an error message through a Nonprofit	
Configuration	Cloud application, determine whether it is a	22 70
	Nonprofit Cloud application issue and appropriate	
	next steps.	
	- Explain the implications of the Salesforce release	
	window on implementations.	
	- Install Nonprofit Cloud applications and/or	
	solutions.	
	- Configure the Nonprofit Cloud application security	
	model to meet customer requirements.	
	- Given a scenario, facilitate a successful Nonprofit	
Implementation	Cloud consulting engagement.	
Strategies and Best	- Gather requirements, create user stories, and	18%
Practices	turn business processes into solution design.	
ractices	- Create a change management process based on	
	Salesforce best practices for governance.	



Section	Objectives	Weight
	- Determine and implement the appropriate testing	
	and deployment strategy (sandbox, production,	
	tools, etc.)	
Solution Design	- Identify the appropriate Salesforce solution(s) to	20%
	meet customer requirements.	
	- Distinguish when it is appropriate to use	
	declarative development (low code), custom code	
	development, or a third-party solution.	
	- Analyze customer requirements to determine	
	appropriate solution design considering	
	capabilities, limitations, and design trade-offs.	
	- Determine the appropriate security features to	
	use following Salesforce best practices.	
Integration and Data Management	- Given a specific data requirement, explain the	
	use cases and considerations for using Salesforce	
	native, third party, or Nonprofit Cloud application	
	data tools.	15%
	- Given customer requirements, articulate and	
	implement data migration and/or integration	
	strategies for a Nonprofit Cloud implementation.	
	- Identify which duplicate management tools to use	
	for a Salesforce implementation.	
	- Given a scenario, determine the appropriate	5%
A malvetica	analytics solution (Reports, Dashboards, Tableau	
Analytics	and Tableau CRM, third-party solutions, etc.) in	
	Nonprofit Cloud.	



# Salesforce Nonprofit Cloud Consultant Sample Questions:

#### Question: 1

A nonprofit wants to use Volunteers for Salesforce for volunteer management. Which action should a consultant take before installing the package?

- a) Apply for license donation for Volunteers for Salesforce.
- b) Check that the nonprofit has the most recent NPSP release.
- c) Ensure the Program Management Module Is already Installed.
- d) Compare usage of roll-up summary fields to limits.

Answer: d

#### Question: 2

What is a common cause of the NPSP upgrade failing when run in Production and there were no issues running it in the sandbox?

- a) Not having adequate test code coverage
- b) Not having one or more of the packages in NPSP installed
- c) Not running the NPSP Health Check before trying to upgrade in production
- d) Not changing the account model to the Household Account Model before trying to upgrade

Answer: a

#### Question: 3

How often are updates to the NPSP pushed to production orgs?

- a) Three times per year
- b) Four times per year
- c) Once every two weeks
- d) Once every month

Answer: c

#### Question: 4

In the NPSP Data Import Template, the Account fields should contain which two types of information? (Choose 2 answers)

- a) Household-related data
- b) Business-related data
- c) Contact's address-related data
- d) Contact's employer-related data

Answer: b, d



#### Question: 5

Which resource should the consultant recommend to a non-profit organization to suggest new features in NPSP?

- a) Salesforce Help
- b) Power of Us Hub
- c) Salesforce AppExchange
- d) Trailblazer Community

Answer: b

#### Question: 6

The event manager for a nonprofit organization periodically imports a cleaned, structured list of event registrations. Now should the consultant set up the TDTM Trigger Handlers?

- a) Disable Opportunity Contact Role trigger handlers.
- b) Disable TDTM for specific users.
- c) Disable the Trigger Handler using Apex instead of TDTM.
- d) Disable TDTM for all users.

Answer: b

#### Question: 7

Which Salesforce resource should an admin use to search for nonprofit user groups in a particular region or state?

- a) Salesforce Help
- b) AppExchange
- c) Trailhead
- d) Trailblazer Community

Answer: d

#### Question: 8

What are the two key places to locate NPSP release information?

(Choose 2 answers)

- a) Power of Us Hub
- b) trust.salesforce.com
- c) Partner Success Community
- d) GitHub Cumulus Releases

Answer: a, d



#### Question: 9

A nonprofit wants to track various funds in Salesforce to report on its restricted donations. Which NPSP feature should the consultant recommend?

- a) Levels
- b) Engagement Plans
- c) General Accounting Units
- d) Customizable Rollups

Answer: c

#### Question: 10

Why is the development manager unable to see the Template changes?

- a) The development manager requires additional permissions for the new Engagement Plan Template changes.
- b) Changes to Engagement Plan Templates only affect new Engagement Plans.
- c) Engagement Plan Template changes need to propagate through the platform.
- d) Engagement Plan Template changes must be accepted by the user on the Template detail record first.

Answer: b

## Study Guide to Crack Salesforce Nonprofit Cloud Consultant Exam:

- Getting details of the Nonprofit Cloud Consultant syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the Nonprofit Cloud Consultant exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.
- Joining the Salesforce provided training for Nonprofit Cloud Consultant exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the Nonprofit Cloud Consultant sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on Nonprofit Cloud Consultant practice tests is must.
   Continuous practice will make you an expert in all syllabus areas.



### Reliable Online Practice Test for Nonprofit Cloud Consultant Certification

Make VMExam.com your best friend during your Salesforce Nonprofit Cloud Consultant exam preparation. We provide authentic practice tests for the Nonprofit Cloud Consultant exam. Experts design these online practice tests, so we can offer you an exclusive experience of taking the actual Nonprofit Cloud Consultant exam. We guarantee you 100% success in your first exam attempt if you continue practicing regularly. Don't bother if you don't get 100% marks in initial practice exam attempts. Just utilize the result section to know your strengths and weaknesses and prepare according to that until you get 100% with our practice tests. Our evaluation makes you confident, and you can score high in the Nonprofit Cloud Consultant exam.

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