Salesforce Order Management Developer

SALESFORCE ORDER MANAGEMENT DEVELOPER CERTIFICATION QUESTIONS & ANSWERS

Exam Summary – Syllabus – Questions

ORDER MANAGEMENT DEVELOPER

Salesforce Order Management Developer Accredited Professional

60 Questions Exam – 70% Cut Score – Duration of 90 minutes

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Know Your Order Management Developer Certification Well:

The Order Management Developer is best suitable for candidates who want to gain knowledge in the Salesforce Accredited Professional. Before you start your Order Management Developer preparation you may struggle to get all the crucial Order Management Developer materials like Order Management Developer syllabus, sample questions, study guide.

But don't worry the Order Management Developer PDF is here to help you prepare in a stress free manner.

The PDF is a combination of all your queries like-

- What is in the Order Management Developer syllabus?
- How many questions are there in the Order Management Developer exam?
- Which Practice test would help me to pass the Order Management Developer exam at the first attempt?

Passing the Order Management Developer exam makes you Salesforce Order Management Developer Accredited Professional. Having the Order Management Developer certification opens multiple opportunities for you. You can grab a new job, get a higher salary or simply get recognition within your current organization.

Salesforce Order Management Developer Certification Details:

Exam Name	Salesforce Order Management Developer Accredited Professional
Exam Code	Order Management Developer
Exam Price	Registration fee: USD 150 Retake fee: USD 150
Duration	90 minutes
Number of Questions	60
Passing Score	70%
Recommended Training / Books	**Order Management Foundations for Developers** **Get to Know Order Management for Developers**
Schedule Exam	**Kryterion Webassessor**
Sample Questions	**Salesforce Order Management Developer Sample Questions**
Recommended Practice	**Salesforce Order Management Developer Accredited Professional Practice Test**

Order Management Developer Syllabus:

Section	Objectives	Weight
Data Management	- Demonstrate in-depth knowledge of the data model, import and export data, create historical data loads converting them to Order Summary Objects, implement real-time calls using APIs. - Explain the entity relationship diagram and hierarchical object graph along with the reasoning behind it. Import and export data with tools like Data Loader, Command Line Interface (CLI) and Apex Scripts. - Use attribution, flows, custom objects and batchable Apex to create historical Order data loads. - Convert Order objects to Order Summary Objects (either managed or unmanaged). - Implement real-time object creation using the Composite and Composite Graph APIs.	17%
Order Management Domain Knowledge	- Map the system landscape and prioritize integrations according to those providing the most business value and propose new integrations according to the customer's overall order management vision. - Map the system landscape completely, accounting for the timing of all existing and proposed integrations. - Bifurcate proposed integrations into those providing the most and least amount of business value realization according to existing customer's business requirements plus those mapping to the overall Order Management vision.	17%
Platform Integration	- Integrate Order Management with B2C Commerce or B2B Commerce and activate Omnichannel Inventory features while using platform features for low-code and immediate value-add solutions when integrating with third party systems. - Use existing processes to integrate Order Management with B2C Commerce, B2B Commerce or activate Omnichannel Inventory.	13%

Section	Objectives	Weight
	- Leverage existing platform features such as Triggers, Platform Events and Push Notifications for low-code and immediate value-add solutions when integrating with third party systems.	
Platform Development	- Implement integrations typical of the order management domain like Invoices and Payment Tokens and create Actions usable in either Flows or code while advising customers on testing strategies. - Implement real-world integrations typical of the order management domain like Invoices and Payment Tokens. - Implement Apex Actions with backing Apex which are fungible in Flows and Apex and also callable from Lightning Web Components. - Advise customers on testing strategy and performance testing considerations.	**23%**
Data Reference Implementations & Frameworks	- Be familiar with non-product frameworks and tooling to catalyze additional customizations around enriched B2C-OMS use cases, historical data import and Customer record resolution across clouds. - Suggest non-product frameworks such as the Self-Service Cartridge, Mainstreet to Salesforce Order Management Import Framework and B2C CRM Sync. Be familiar with the basic capabilities of each and what they can offer to catalyze additional customizations around enriched B2C-OMS use cases, Historical data import of Mainstreet data and support for Customer record resolution across clouds.	**10%**
Omnichannel Inventory	- Position Omnichannel Inventory (OCI) with the customer and configure it with regard to both Order Management and B2C Commerce. - Position Omnichannel Inventory (OCI) as a value-add proposition for the customer. - Work with the headless APIs and integrate OCI with relation to both Order Management and B2C Commerce with close regard to the system landscape and all	**13%**

Section	Objectives	Weight
	relevant integrations.	
Advanced Use Cases	- Create implementations that support real-world business requirements beyond the most typical requirements. - Implement advanced functionality like remorse periods, fraud detection, bulk orders and other more customized use cases to support real-world business requirements.	**7%**

Salesforce Order Management Developer Sample Questions:

Question: 1

How can you categorize proposed integrations in Order Management?

a) By prioritizing those that are easiest to implement
b) By assessing their business value and feasibility
c) By avoiding integrations that require custom development
d) By migrating all existing systems into Salesforce

Answer: b

Question: 2

What should be included when designing Apex Triggers for Order Management?

a) Context-specific logic and error handling
b) Automation for data imports exclusively
c) Replacement of all declarative workflows
d) Hardcoding of business rules for efficiency

Answer: a

Question: 3

What is the primary benefit of using the B2C CRM Sync framework for Order Management?

a) Migrating historical data to Salesforce Order Summary Objects
b) Automating inventory management workflows
c) Managing payment tokens for B2C use cases
d) Resolving customer records across multiple Salesforce orgs

Answer: d

Question: 4

Which considerations are essential when designing Apex Actions for Order Management?

(Choose two)

- a) Automating batch processing exclusively
- b) Scalability for handling large datasets
- c) Compatibility with declarative tools like Flow Builder
- d) Avoiding error handling to simplify the design

Answer: b, c

Question: 5

How can proposed integrations be evaluated for business value?

(Choose two)

- a) By prioritizing manual processes to test feasibility
- b) By automating integrations without testing their value
- c) By analyzing their impact on key performance indicators (KPIs)
- d) By assessing their alignment with the customer's overall vision

Answer: c, d

Question: 6

A customer requires an implementation to support a remorse period for order cancellations. Which Salesforce feature can best facilitate this functionality?

- a) Scheduled Apex Jobs
- b) Static Approval Processes
- c) Custom Flows with decision nodes
- d) Real-time REST API integrations

Answer: c

Question: 7

What are key features of Inventory Availability APIs in Omnichannel Inventory?

(Choose two)

- a) Supporting headless API integrations with external systems
- b) Enabling real-time inventory updates
- c) Automating historical inventory data migrations
- d) Replacing batch processing workflows entirely

Answer: a, b

Question: 8

When implementing real-time object creation in Order Management, which API is recommended for hierarchical data manipulation?

a) Composite API
b) REST API
c) Bulk API
d) Metadata API

Answer: a

Question: 9

Which features of the B2C CRM Sync framework support Salesforce Order Management?

(Choose two)

a) Synchronizing customer data across multiple clouds
b) Avoiding the need for API-based integrations
c) Enabling unified customer profiles for B2C use cases
d) Automating legacy data migration

Answer: a, c

Question: 10

Which tool is most appropriate for importing a large volume of historical order data into Salesforce Order Management?

a) Apex Scheduler
b) Data Loader
c) Process Builder
d) Salesforce Inspector

Answer: b

Study Guide to Crack Salesforce Order Management Developer Exam:

- Getting details of the Order Management Developer syllabus, is the first step of a study plan. This pdf is going to be of ultimate help. Completion of the syllabus is must to pass the Order Management Developer exam.
- Making a schedule is vital. A structured method of preparation leads to success. A candidate must plan his schedule and follow it rigorously to attain success.

- Joining the Salesforce provided training for Order Management Developer exam could be of much help. If there is specific training for the exam, you can discover it from the link above.
- Read from the Order Management Developer sample questions to gain your idea about the actual exam questions. In this PDF useful sample questions are provided to make your exam preparation easy.
- Practicing on Order Management Developer practice tests is must. Continuous practice will make you an expert in all syllabus areas.

Reliable Online Practice Test for Order Management Developer Certification

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